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CAMBODIA RICE FEDERATION



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# Transition Strategies & Policy Development for Lowland Rice Tonle Sap and Lower Mekong

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# Content

1. Current Status of Rice Sector
2. Proposed Vision
3. Policies and Strategies
4. Challenges and Way forward

# Current Situation of Rice Sector



3M ha

Cultivated land

>9M tons

paddy  
production

>800

farmer  
cooperatives

> 4M tons

Paddy Surplus

> 800 Ton/h

Milling Capacity

630K tons

Rice export

60 Markets

Cambodian rice  
reach the world

3 Years

Win the World  
Best Rice Award

# Visions of Government's Rice Policy and Agriculture Master Plan



- Draft Vision of Cambodian Rice Policy 2030

Cambodia, a leading country of exporting quality rice with 1 Billion USD export value by 2030

- Draft vision of Agriculture Master Plan 2030

Creating an inclusive, sustainable and competitive agricultural sector that delivers productivity growth and contributes to climate-change resilient food security and increased farm, and non-farm incomes



# Proposed New Rice and Agriculture Vision

We should focus on two components for our new rice and agriculture vision

- 1. Securing Food Security**
- 2. Increasing Economic Income for all stakeholders.**



# Vision, Objectives, Policies and Strategies

Vision	Food Security	Economic Income
Objectives	National Area of Productions	<ul style="list-style-type: none"> <li>• Quality</li> <li>• Modernization</li> <li>• Branding (e.g GI)</li> </ul>
Policies and Strategies	<ul style="list-style-type: none"> <li>• Land Management</li> <li>• Growers Focus</li> <li>• Intervention Program</li> <li>• National Budget</li> <li>• Government Institutions</li> </ul>	<ul style="list-style-type: none"> <li>• Seed Production</li> <li>• Key Technologies</li> <li>• Policies on private investment</li> <li>• Tonle Sap Lake and Lower Mekong (GI)</li> <li>• Market Connection</li> </ul>

# 1. Vision for Food Security

Objective: Secure National Area of Productions

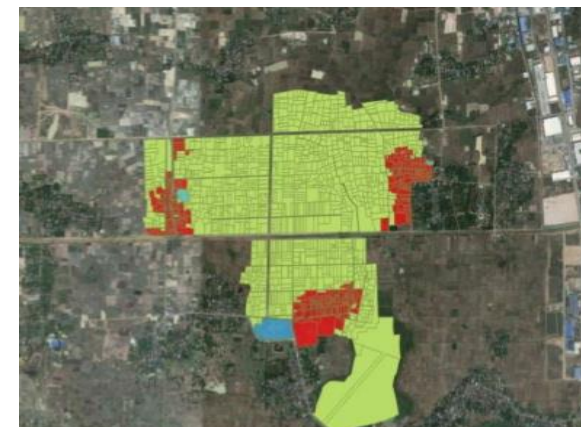
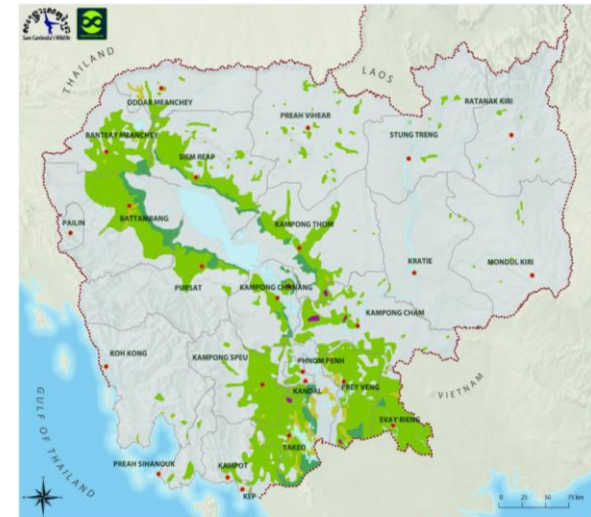
Strategies

- ◆ Land Management
- ◆ Growers Focus
- ◆ Intervention Program
- ◆ National Budget
- ◆ Government Institutions

# Land Management

- **Land Use Structure and Soil Management:**
  - Land law enforcement
  - Take existing knowledge about the soil and translate it into practical knowledge for the farmers
- **Land consolidation**

Incentivize farmers to consolidate lands into a standard scale to increase and use modern farming models to enhance productivity





# Grower Focus



## TRAINING SKILLS

- Ensure farmers have the skills to run profitable farms and train the next generation of farmers, including women and youth
- Help rice producers gain the know-how to access to services.
- Improve quality and knowledge for agriculture service providers and ensure consistent and accurate information

## COMMUNITY

- Form farmer groups to share services
- Teach farmers how to develop agribusiness plans (required for loans and as collateral)
- Maintain skilled labour working in agriculture
- Promote farmers communities (establish the model)
- Research and Development



## Grower Focus (2)

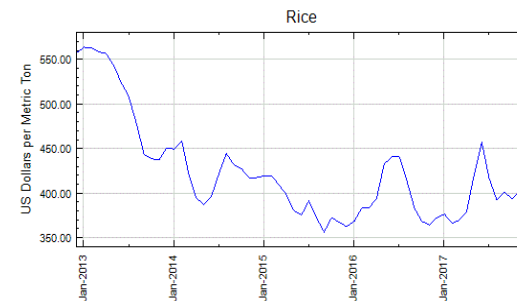
- Provide vocational training, innovation, quality seed,
- Enhance Production and Distribution
- Improve land and water management for current and next generation
- Incentive to change attitude and practice, increased incomes/profit for efforts of farmers
- Access to finance and business development services for farmers.



## Grower Focus (3)

# Timely informed Agriculture and Accurate intelligence and information

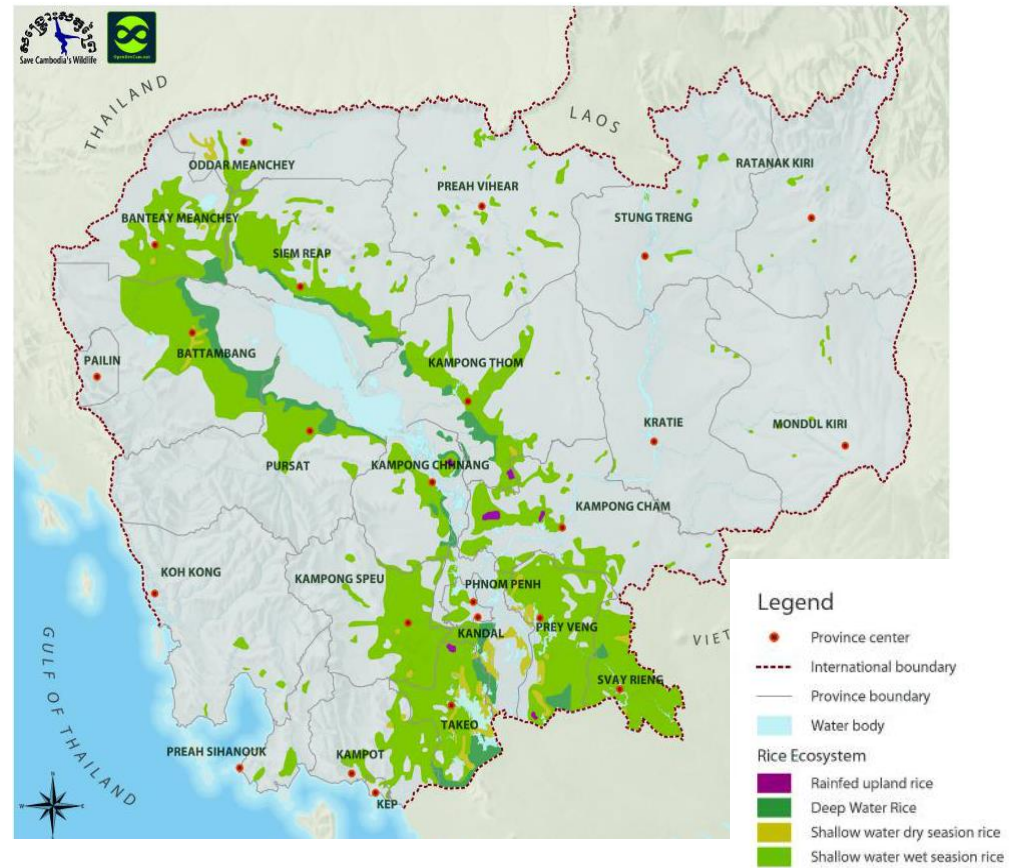
- A platform to know input prices, commodity price changes, threat and opportunities and market.
- Information of Farming Technique and Solutions



# Intervention Program

## Identify locations and correspondent standard size for rice fields in identified locations

- Systematic land planning, land development, and land irrigation
- Standardized size of rice field, incentive policy for land consolidation.
- Reserve specific area of land for rice production



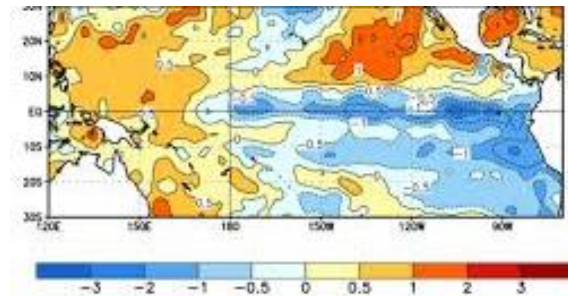
## Intervention Program (2) Infrastructure and Services

### ➤ **Water distribution**

- Improve the storage of water for irrigation in the Tonle Sap area

### ➤ **Farmer Knowledge on Climate change and weather**

- Create guidelines for farmers that link weather knowledge to what to grow, and when. Merging ecosystem and market demand.



# Intervention Program (3)

## Improve the access to finance

### Main challenges for Financial Capital

- Access to finance from banks
- Access to low-interest products

### To improve access to finance:

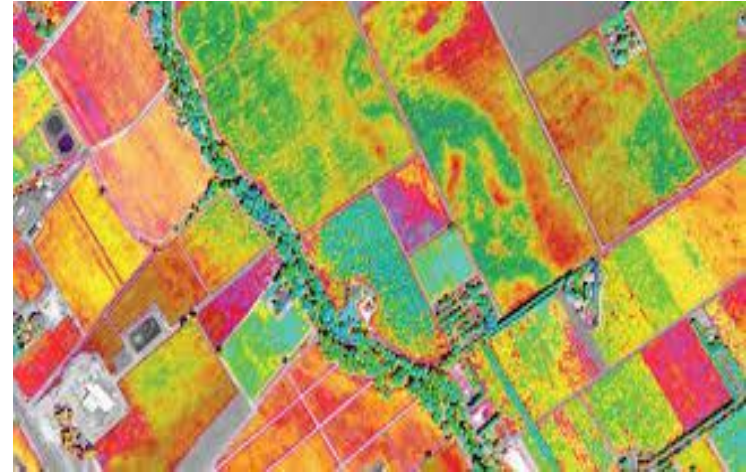
- Farmer's capacity to borrow
- Loan guarantees



- Develop contract farming models, which provide financial security for farmers, millers and exporters
- Improve financial literacy (management, security and projection) of farmers and millers
- Develop crop insurance schemes
- Improve farmers' productivity by providing technical training
- Tailor financial products to farmers' needs
- E.g. Consider the seasonal payment term, growing season and harvest times

## Reserve a National Budget and Government Institutions

- National budget for land preparation, such as land levelling and incentivize the mechanization.
- Reserve a budget for incentivizing farmers for using a best practice to keep land and soil in a good quality
- Incentive Scheme for encouraging land consolidation





# Challenges and Problem Solvers

Challenges	Problem Solvers
<ul style="list-style-type: none"><li>• Who and Where</li><li>• Key Infrastructure</li><li>• Availabilities of Land and Soil</li><li>• Climate Change</li></ul>	Government as a driver



## 2. Vision for Economic Income

Objectives	Strategy
• Quality	• Seed Production
• Modernization	• Key Technologies • Policies on private investment
• Branding (e.g. Geographic Indication)	• Tonle Sap Lake and Lower Mekong (GI) • Market Connection

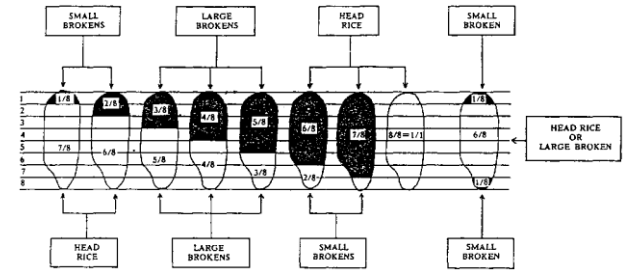
## Vision for Economic Income

### ➤ Quality

# Seed

## Seed to match market demand of rice

- Need a better understanding for farmer of the rice varieties available and what is suitable.
- Increase good quality seed production
- Seed standardization
- Incentive for farmer to change attitude from recycled seed to good quality seed



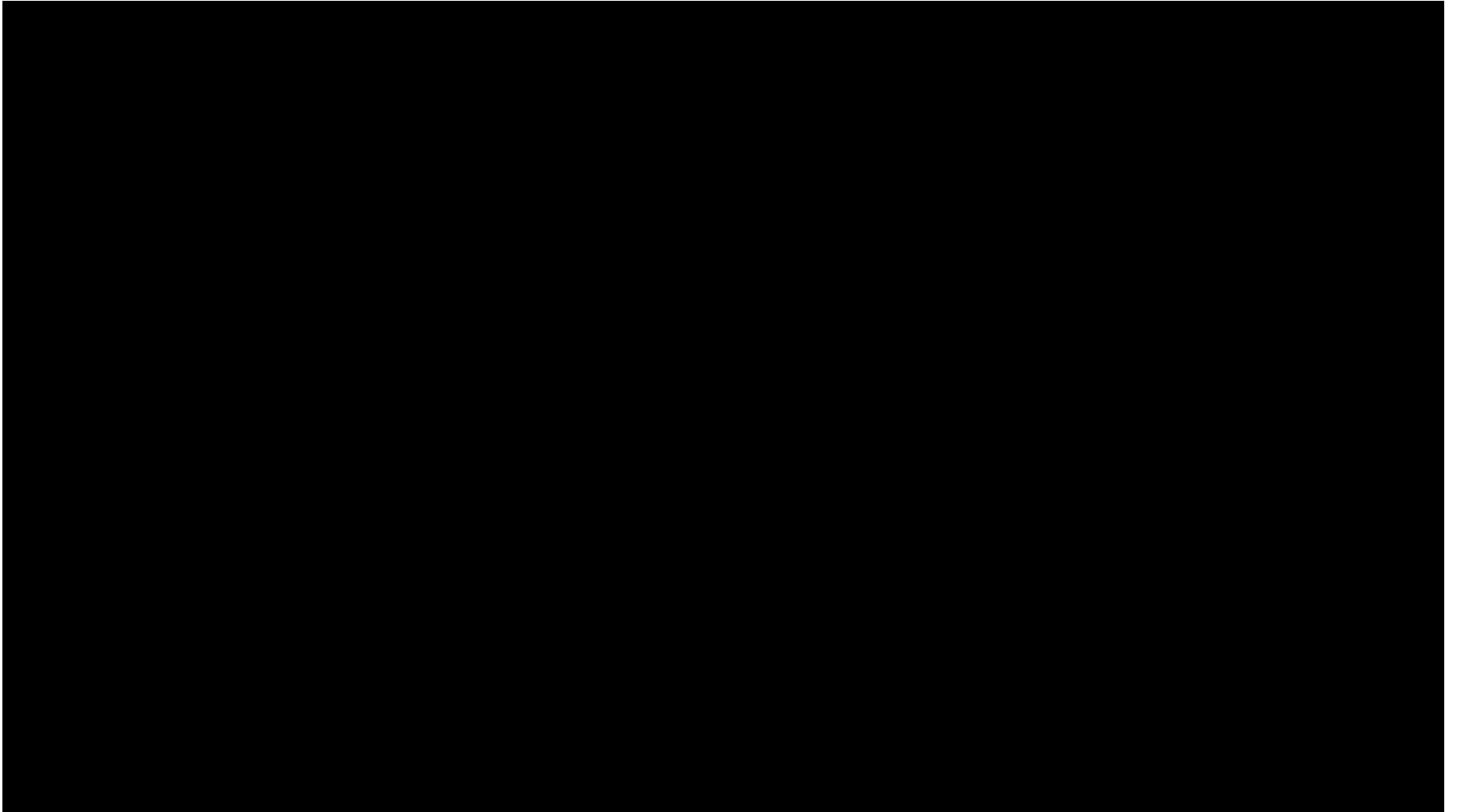
# Key Technologies

## Adapt to Climate Change and Global Competition

**Apply Climate-smart agriculture**, flexible approaches and develop a variety of business models, including contract farming by improve inputs, technology, capacity, land use, and access to mechanization.



# MEGA FARM PROJECT IN CAMBODIA



# Private Investment

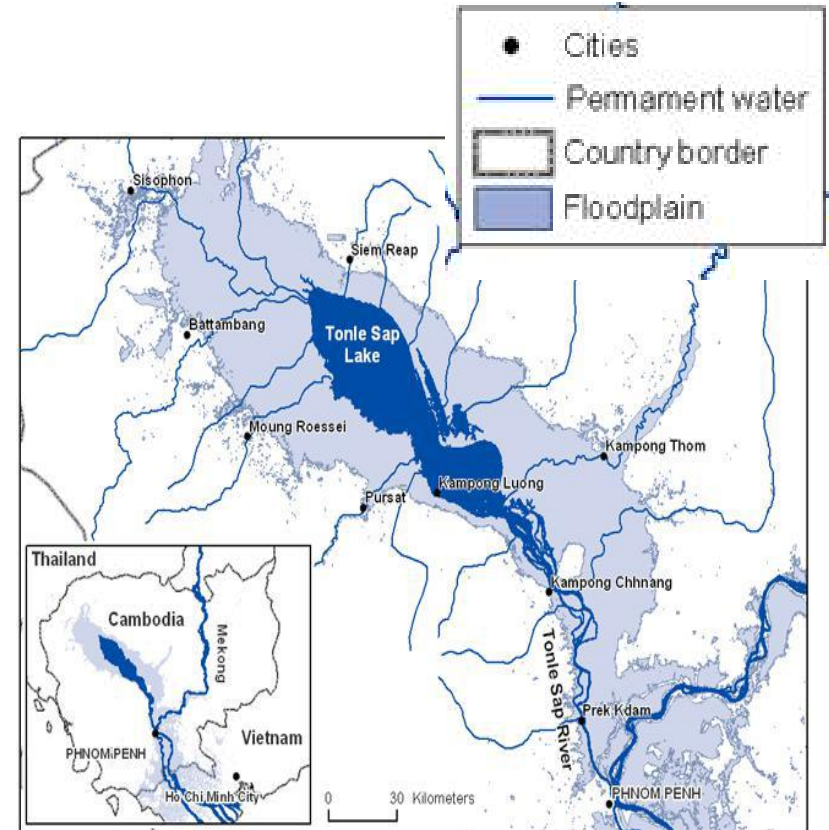
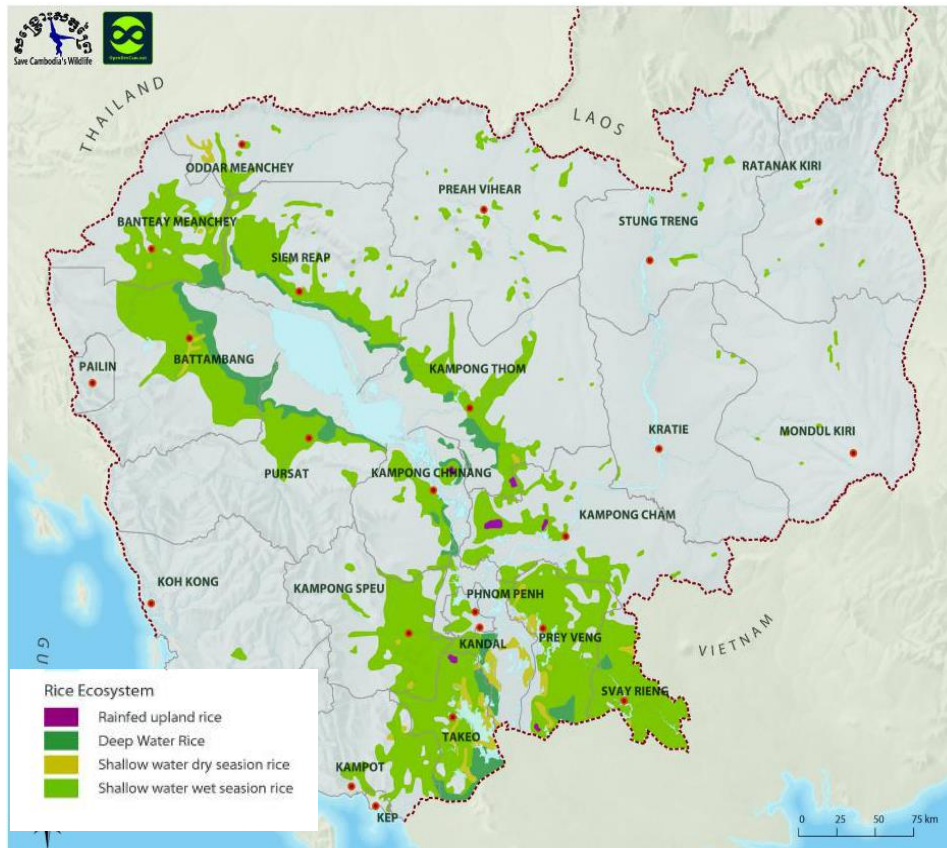
## Development of Warehouse and drying facilities to stabilize paddy price

- Government to facilitate private sector to invest rather than to intervene
- Provide appropriate facilitation platform (credit committee, insurance) for more chance of access to finance for paddy collection



# Tonle Sap Lake and Mekong Lowland Geographic Indication (GI)

Produce **Luxury Rice** with innovative approaches and models



# Challenges and Solvers

Challenges	Problem Solvers
<ul style="list-style-type: none"><li>• Trust building</li><li>• Comparative advantage</li><li>• Etc.</li></ul>	<ul style="list-style-type: none"><li>• Private Sector as driver while government as facilitator</li></ul>

# Multi-Stakeholders Supports

- ❑ Working Group 9 - who helps formulate the strategy and coordinate the way forward
- ❑ Technical Working Group
- ❑ MAFF, MOC, MIH, MORAM, MEF
- ❑ Development Partners
- ❑ Private Sector







# Way Forward



Is Government and Private Sector Forum (WG9) a good platform to discuss and draft Rice Policy and Agriculture Master Plan ?

# How can other ministries play more active role in this?

- Ministry of Water Management and Meteorology
- Ministry of Commerce
- Ministry of Industry and Handicraft ?
  - WG with 5 or 6 Ministries
  - Rice Exchange
  - Dryer and Warehouse
  - Agriculture Bank
  - Agri Industry Park

# BUILDING A MODERN RICE SECTOR



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